



# **DES GRANT APPLICATION PROCESS**

**On your marks, get set....GO!**

**1. On your  
marks...**



**What is government  
buying?**

# The Procurement Environment

# Your Service Model

## 2. Get Set!



**Criteria 1**

**Management and Governance**

**Demonstrate** how your organisation's management and governance arrangements will **drive performance and quality service delivery.**



## **Criteria 2**

**Understanding of, and strategies to deliver, Disability Employment Services**

**Demonstrate** how your organisation will **deliver**  
**employment** services for people with disability and achieve  
sustainable **employment outcomes**.

## **Criteria 3**

**Understanding of, and strategies to deliver, Disability Employment Services for specialist cohorts**

Demonstrate how your organisation will deliver employment services for people with disability in **specialist cohorts** and achieve sustainable employment outcomes.

**Criteria 4**

**Past Performance**

**Demonstrate your organisation's experience and past performance delivering disability or employment services (or similar services) relevant for people with disability.**

**Remember – it's  
not all Criteria  
Responses!**

**3. GO!!!**





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